

1 When I left the Treasury I went to the
2 Social Security Administration, in which case I was
3 not involved with GSE issues.

4 Q. And what were the major policy
5 recommendations that were formulated while you were
6 the director of GSE policy or financial institution
7 policy?

8 A. That the structure of these GSEs, with a
9 statute that provided for much lower capital
10 requirements than other regulated financial
11 institutions had and the weakness in the regulatory
12 structure that was in place, posed risks.

13 We also examined the question at one point
14 of -- in response to a congressional inquiry
15 regarding the -- the removal of the government's
16 relationship with the -- with the GSEs.

17 Q. Okay. And was your recommendation that
18 there should be more capital in the companies to
19 improve safety and soundness?

20 MR. SCHWIND: Objection, vague.

21 THE WITNESS: Look, I worked there for ten
22 years and made lots of internal recommendations and

1 was part of Treasury, you know, testimony and reports
2 to Congress on GSEs, and the overall safety and
3 soundness, including the capital condition, would
4 have been component parts of any internal
5 recommendations and external statements. But
6 particulars regarding them -- it was a long time ago.

7 BY MR. THOMPSON:

8 Q. Okay. And I'm not asking for specific
9 capital ratios, but I'm just saying: As a general
10 matter, did you think that there should be more
11 capital in the companies to increase their safety and
12 soundness?

13 MR. SCHWIND: Objection, vague.

14 THE WITNESS: Yes.

15 BY MR. THOMPSON:

16 Q. Okay. Now, so you were at the Social
17 Security Administration, and what did you do for
18 them?

19 A. Initially I was the Associate Commissioner
20 for Research, Evaluation, and Statistics.

21 Q. And what sort of things were you
22 researching there?

1 A. The research office did a wide array of
2 analytical studies regarding the various Social
3 Security programs. It was also responsible for
4 producing a series of statistical reports providing
5 data on various aspects of the Social Security
6 program.

7 Q. Okay. And then when did you leave to go
8 to OFHEO?

9 A. The end of October 2006.

10 Q. Okay. And what role did you have at --
11 what was your position when you joined OFHEO?

12 A. I was the deputy director and chief
13 operating officer.

14 Q. And what were your responsibilities in
15 that role?

16 A. Well, as chief operating officer I was
17 overseeing the day-to-day operations and management
18 of the agency, and I served as a senior advisor to
19 the director.

20 Q. Did you have any input on policies
21 relating to the companies or the GSEs?

22 MR. SCHWIND: Objection, vague.

1 THE WITNESS: As the deputy director and
2 as an advisor to the director, I would advise the
3 director on policy issues having to do with the GSEs.

4 BY MR. THOMPSON:

5 Q. Were you focused on capital levels? Was
6 that one of the policy issues that you analyzed when
7 you were deputy director at OFHEO?

8 A. Capital levels was one of the things we
9 would look at.

10 Q. And why was that?

11 A. Because it was a key regulatory
12 responsibility of the agency and, as you have noted,
13 is a key component -- or as I have stated, is a key
14 component of the safety and soundness of a regulated
15 financial institution.

16 Q. And who did you work with? Who was the
17 director of OFHEO at that time?

18 A. Mr. James Lockhart.

19 Q. Now -- and forgive my ignorance, but when
20 HERA was passed, did OFHEO become FHFA, or --

21 A. When HERA was passed Director Lockhart
22 became director of FHFA, and there was a period of

1 time to unwind and transfer the employees of OFHEO,
2 and of the Federal Housing Finance Board, and certain
3 employees of the Department of Housing and Urban
4 Development, to the Federal Housing Finance Agency.
5 And so I was certainly part of that transfer and
6 actually helped manage its actual execution.

7 Q. And were you involved in any way in the
8 formulation of HERA?

9 A. In any way? Yes.

10 Q. What involvement did you have?

11 A. While at OFHEO I participated in
12 discussions with the director and other staff
13 regarding the development of that legislation and its
14 individual provisions, and I attended one or more
15 meetings with the members of -- on Capitol Hill
16 regarding the development of the legislation.

17 Q. Do you recall what parts of the
18 legislation you were involved in?

19 MR. SCHWIND: I'm going to object and
20 instruct the witness not to answer.

21 This is beyond the scope of the court's
22 discovery order and this -- and on the basis of

1 about let's define capital. All through this
2 discussion up to now, capital meant equity. You've
3 just used capital to include debt. So I just want to
4 be clear about what it is we're defining.

5 Their cost of borrowing shows up, I
6 believe, as the largest expense item in their income
7 statement.

8 Q. And their cost of borrowing is affected,
9 among other things, by credit risk; is that true?

10 A. Yes, that is typically something that
11 affects the cost of the borrowing.

12 Q. And interest rate risk, correct?

13 A. Yes, that can affect -- if there's
14 interest rate risk with the debt instrument.

15 Q. And regulatory risk?

16 A. I'm not sure how to interpret regulatory
17 risk --

18 Q. Let me give you a hypothetical --

19 A. -- affecting cost of borrowing. I'm not
20 sure how to interpret what you mean by regulatory
21 risk affecting the cost of borrowing.

22 Q. For example, if there were perceived

1 regulatory risk that the United States would no
2 longer serve as a backstop for the debt obligations
3 of Fannie and Freddie, they would have a higher cost
4 of interest; is that right?

5 MR. SCHWIND: Objection.

6 BY MR. THOMPSON:

7 Q. All other -- all other things being equal?

8 A. So you've posed that in the context of
9 conservatorship, meaning that if an investor in the
10 debt thought that the Treasury support -- the
11 government support was inadequate, that that could
12 cause the cost of borrowing to go up. I would say it
13 could cause the cost of borrowing to go up and cause
14 the borrowing to cease.

15 Q. Okay. And in terms of credit risk from
16 the perspective of someone lending money as debt to
17 Fannie and Freddie, one of the factors they would
18 look at in terms of credit risk is whether the
19 capital of the companies was adequate; is that true?

20 A. That is one of the things I would expect a
21 debt investor to -- to consider.

22 Q. So -- and if the companies were highly

1 leveraged and had a relatively small amount of
2 capital, then all other things being equal, their
3 cost of borrowing would be higher; is that right?

4 A. The "all other things being equal" being
5 an important statement, yes.

6 Q. Now, deferred tax assets are another
7 factor that play into the profitability of companies,
8 correct? They can?

9 A. I'm sorry, deferred tax assets play --
10 complete that --

11 Q. Yeah. Okay. So isn't it true that if a
12 company has a deferred tax asset valuation allowance
13 on its balance sheet, the potential for reversal of
14 that valuation allowance could have an impact on its
15 future profitability, correct?

16 MR. SCHWIND: Objection, it's vague, it
17 calls for speculation.

18 And, Counsel, again, the court has allowed
19 discovery into profitability at two time frames.
20 Your questions are asking just generally what's --
21 what goes into profitability. What time frame are we
22 talking about here? Which one of the two time frames

1 are we talking about?

2 BY MR. THOMPSON:

3 Q. Both of the two time frames.

4 A. If I heard the question correctly,
5 Mr. Thompson, I think you got the direction wrong.
6 It's the profitability that determines the accounting
7 for the -- for the tax asset, not the tax asset that
8 produces the profitability.

9 Q. Okay. So you need to -- all right. So
10 you need to know the profitability of the companies
11 in order to assess whether the evaluation allowance
12 is going to be reserved; is that the point?

13 MR. SCHWIND: Objection. It's vague, it's
14 speculative, it calls for a legal conclusion and,
15 again, this is not a -- this witness is not an expert
16 into accounting for various assets.

17 THE WITNESS: Not being an accountant,
18 it's my understanding that the accounting rules
19 governing the valuation -- governing the deferred tax
20 asset is dependent in part upon expectations
21 regarding future profitability, which goes to the use
22 of those tax credits.

1 looked at the companies using their own assumptions,
2 that the company was more accurate with the benefit
3 of hindsight? Did you ever notice that?

4 A. Mr. Thompson, as you yourself have
5 established, lots of projections are done over time.
6 If you want to set down in front of me a set of
7 projections that went out under an FHFA name and a
8 set of projections that were done by Fannie Mae and
9 Freddie Mac and we can look at the differences and we
10 can talk about the different assumptions and so
11 forth, that's all fine.

12 Let me make it more accurate,
13 Mr. Thompson. This is an exercise in doing
14 projections about an uncertain environment in which
15 Fannie Mae and Freddie Mac will be the first to tell
16 you, because they make it quite clear in their
17 securities disclosures, that it takes rather modest
18 changes in any of a number of set of economic factors
19 to have a material impact on what the actual results
20 are.

21 Ex post, looking back and saying, this
22 projection on this date produced a number and this

1 other projection over here produced a different
2 number, and this number ended up being right means
3 that this model was better than this model, that's
4 not how people that do this work think, Mr. Thompson.

5 Q. Did you ever engage in that analysis?

6 A. Not personally. That was not my role.
7 But we did have discussions with my staff and the --
8 and the enterprises to continually look at, you know,
9 how models can be updated, improved, enhanced, maybe
10 more accurate. And you're constantly responding to a
11 changing economic environment.

12 Q. Now, the FHFA's projections were always
13 more pessimistic than the companies' in the 2011 and
14 2012 time period; is that right?

15 A. I cannot affirm that.

16 Q. You don't know?

17 A. You've not given me specific projections
18 from FHFA or from Fannie Mae or Freddie Mac. I can
19 say that FHFA's projections, as published, showed
20 under various house price paths what the potential
21 path of the draws from the Treasury might be and that
22 those varied based upon those inputs and that the

1 companies themselves in their securities disclosures
2 talked about things that reflected the kind of
3 results that showed up in the -- in the scenarios
4 that we publish, that there were outcomes in which --
5 you know, that the draws could, you know, do X, Y, Z.

6 I mean, you're asking me to, you know,
7 affirm or describe that there are these competing
8 internal projections at Fannie and Freddie from what
9 they gave us and we published here, and I'm not aware
10 of the circumstances -- you know, these differences
11 that you're describing.

12 Q. The FHFA consistently underestimated the
13 profitability of Fannie and Freddie while you were
14 the acting director, correct?

15 A. Let me try again, Mr. Thompson --

16 Q. Just "yes" or "no," and then elaborate.

17 MR. SCHWIND: Ignore --

18 BY MR. THOMPSON:

19 Q. "Yes," "no," "I can't answer yes or no,"
20 and then give whatever answer you like.

21 MR. SCHWIND: You can ignore that
22 instruction and give whatever answer you like,

1 And my question is: Was that a commitment
2 that you shared?

3 A. No.

4 Q. Why not?

5 A. I'm not the administration.

6 Q. I know you're not. I'm saying --

7 A. Oh, was I committed to the outcome?

8 Q. Yes, sir.

9 A. No.

10 Q. Why not?

11 A. My commitment was to ensure that the
12 conservatorship carried out its function and
13 responsibility so that these two companies were
14 capable of continuing to operate in a sound and
15 solvent condition so the United States of America had
16 a functioning secondary mortgage market, and that we
17 kept these things together such that the Congress of
18 the United States would ultimately determine what
19 the -- the end of the conservatorship or the future
20 of national housing policy, how these things would be
21 resolved.

22 It was important to me to keep these

1 companies functioning in a sound and solvent way and
2 that the ultimate resolution of this was to be
3 determined somewhere down the road.

4 It was my expectation, which I've stated
5 numerous times, that this would involve action by the
6 United States Congress.

7 Q. Why was that your expectation? You had
8 the power, if they were rehabilitated and in capital
9 compliance, to set them back.

10 A. No, because I made clear, and I believe my
11 predecessor had, but that the -- the authorities that
12 we had could not make changes to these flawed
13 charters and structure which gave rise to this
14 failure in the first place. So it was my expectation
15 that the right -- that what would happen here is for
16 these companies to be resolved so that the things
17 that contributed to this massive failure, this
18 tremendous disruption to families around the United
19 States and disruption to the financial system, would
20 not be allowed to happen again. Because the things
21 that contributed to it, including the structure of
22 these companies and their peculiar charter set by

1 Congress and not changeable by FHFA, that there was
2 an opportunity for Congress to determine whether and
3 how they wanted to make any changes to -- to those
4 charters. They retained that right to themselves.

5 Q. Now, did the Treasury Department ever make
6 clear to you that they had a commitment to ensure
7 that the common shareholders did not participate in
8 future earnings of the companies?

9 A. I was not aware of any such commitment by
10 the Treasury Department.

11 Q. Okay. Was every proposal that they ever
12 made to you, was one feature of it one that would
13 eliminate the common shareholders' ability to
14 participate in the future profits of the company?

15 MR. SCHWIND: Objection, vague. Every
16 proposal to do what, with respect to what?

17 BY MR. THOMPSON:

18 Q. To enter into the third amendment.

19 A. I understood the discussions of the third
20 amendment to be FHFA having things that it needed to
21 satisfy itself that it could carry out its
22 conservator responsibility, that the Treasury

1 they were retained by Treasury to do a fair valuation
2 of the stock -- senior preferred stock, and as part
3 of that they did a sort of future profitability
4 projection.

5 And my question to you, sir, was: Have
6 you ever seen this document or the projections that
7 are on page 6339?

8 MR. SCHWIND: Can we start with this
9 document? Did you want either one, or do you want to
10 ask him whether he's seen this document?

11 BY MR. THOMPSON:

12 Q. Yeah, have you seen the document or have
13 you seen the projections?

14 A. So, Mr. Thompson, I don't recollect having
15 seen the document or the projections.

16 Q. Okay. To your knowledge, did you -- did
17 this document play a role in your decision to enter
18 into the third amendment?

19 A. From my standpoint, no. Since I hadn't
20 seen it, it couldn't have played a role.

21 Q. Okay. Now, between September 30, 2011 and
22 the date of the third amendment, the housing market

1 had improved; is that correct?

2 A. During that time period there was
3 strengthening in the housing market.

4 Q. And you saw that in, for example, improved
5 earnings at the companies; is that right?

6 A. I believe that companies' earnings in the
7 latter part of that period were stronger than the
8 earlier part of that period.

9 Q. And when you made decisions as acting
10 director of FHFA, did you sometimes rely on
11 projections?

12 MR. SCHWIND: Objection, vague.

13 THE WITNESS: I served as acting director
14 for four and a half years, more than -- around then,
15 and I had to make a lot of decisions. So did I make
16 particular decisions based solely on projections or
17 principally on projections? Not that I -- not that I
18 recall, but --

19 BY MR. THOMPSON:

20 Q. Based in part on projections, did you make
21 any decisions?

22 A. Projections certainly would have informed

1 certain decisions in some fashion.

2 Q. Okay. And if you were making an important
3 decision, and if you were considering, among many
4 other factors, projections, would you have relied on
5 projections that were eleven months old?

6 MR. SCHWIND: Again, objection, vague,
7 calls for speculation. If you'd like to ask him
8 about a particular decision -- he just said he made
9 many decisions over four years.

10 THE WITNESS: I'm not sure what my answer
11 would be. Is that projection the most recent
12 available? Is it the projections based on things
13 that haven't changed in a material way since it was
14 done? It's a highly dependent question,
15 Mr. Thompson. Depends on things like what I just
16 said.

17 BY MR. THOMPSON:

18 Q. When you decided to enter into the third
19 amendment, one of the considerations you had was your
20 concern that the companies would not generate enough
21 profits in the future to pay a cash dividend; isn't
22 that right?

1 to conserve was how much capital support is remaining
2 there. Because, one, I do not know how long these
3 conservatorships are going to go on; and two, every
4 day that these companies operated for business
5 they're issuing new mortgage-backed securities.
6 These mortgage-backed securities have a full life of
7 30 years. So an investor in the mortgage-backed
8 securities, in undertaking the purchase of this and
9 looking to the capital support being provided by the
10 Treasury as the backstop on the repayment of this
11 security, has got to look at the sufficiency of that
12 remaining capital draw to be there for the -- for the
13 entire 30-year life of this mortgage-backed security.

14 So that's what I mean by, I needed to
15 conserve the remaining capital support. Because
16 every day, to make sure the country had an operating
17 secondary mortgage market, I needed to be able to
18 issue these long-dated mortgage-backed securities
19 with a capital push and capital support from Treasury
20 that was going to be adequate to get us through that.

21 And again, as I've said, that was a
22 driving motivation for me in the whole discussion

1 about the PSPA, with the added understanding that the
2 PSPA already had in it this periodic commitment fee,
3 and I had to be thinking about the impact of both the
4 dividend and the commitment fee on our ability to
5 ensure that capital adequacy over the indeterminate
6 life of the conservatorship.

7 Q. Did you take any steps to try to quantify
8 what the periodic commitment fee would be in the
9 absence of reaching the third amendment?

10 A. I don't recall personally looking at
11 quantifying the periodic commitment.

12 Q. Did anyone at FHFA, to your knowledge,
13 attempt to quantify what the periodic commitment fee
14 would be in the absence of the third amendment?

15 A. I don't recall.

16 Q. Okay. And was one of the assumptions
17 behind the net worth sweep the idea that the
18 companies did not have the ability to do a payment in
19 kind dividend?

20 A. Was that one of the considerations?

21 Q. Yeah.

22 A. No.

1 Q. So did you -- when you made the decision,
2 did you assume that the companies had the ability to
3 do a payment in kind or did you assume that the
4 companies did not have the ability to do a payment in
5 kind?

6 A. So as I'm understanding your question, the
7 stock certificate for the senior preferred stock in
8 the dividend section where it says, here's the
9 dividend, 10 percent, says if the companies fail to
10 pay that dividend in cash, then the penalty is that
11 there's an increase in liquidation preference at
12 12 percent.

13 So there's a penalty rate assigned,
14 there's this higher rate assigned to liquidation
15 preference, if the company does not make the dividend
16 payment in cash in a timely way.

17 So if you're asking, did we consider --
18 let me -- I'm not --

19 Q. Did you understand the companies to have
20 the option to do a 12 percent --

21 A. I -- I understood that 12 percent -- and
22 this never came up to me. Nobody ever came to me and

1 and for the commitment that was still available to be
2 paid. So --

3 Q. Do you recall why the companies weren't
4 allowed to pay down the commitment, you know, or
5 for -- could the companies say, we don't want the
6 commitment, you know, we just want to operate without
7 it?

8 A. I don't recall that. That was going to be
9 part of the discussion that took place between my
10 predecessor and the officials at the Treasury
11 Department at the time the initial agreement was
12 taking place. I was not the director of the agency
13 then, so I can't answer.

14 A. One other thing, of course, about this
15 document is it references what I keep saying about
16 the circular draws as a positive change, eliminating
17 circular draws.

18 Q. Now, our next one will be DeMarco 48.
19 (DeMarco Exhibit No. 48 was marked
20 for identification.)

21 BY MR. THOMPSON:

22 Q. This is FHFA 4047. This is the statement

1 that you released on the day of the net worth sweep,
2 correct?

3 A. Uh-huh. Yep.

4 Q. And you say about halfway through,
5 "Replacing the current fixed dividend in the PSPAs
6 with a variable dividend based on net worth will help
7 to ensure stability, fully capture financial benefits
8 for taxpayers."

9 Is that because all the money is going to
10 Treasury? Is that what you meant by that?

11 A. Meant that I understood there had been an
12 exchange for one set of compensation to Treasury for
13 another one and that I understood that making this
14 change, while it satisfied my concerns as
15 conservator, did not diminish the benefit that the
16 taxpayer would get, you know, in terms of the support
17 that they had been provided. That there was both,
18 you know, upside and downside risk because if
19 earnings got smaller, then --

20 Q. What's the downside risk? I mean to the
21 Treasury on a net basis. I don't understand.

22 You've said that before. Where's the

1 downside risk to the Treasury? The company --
2 explain that.

3 A. The companies do not have earnings, right?

4 Q. Yeah.

5 A. And they don't have to pay a dividend.

6 And to the second amendment, if the company didn't
7 have earnings, it still had to pay a dividend.

8 Q. Now, when you say "fully capture financial
9 benefits for taxpayers," is there a fair implication
10 of that that means there are no benefits for anyone
11 else?

12 A. I don't believe this describes what
13 benefit there may be for anyone else.

14 Q. Well, I'm saying, is it -- since it's
15 fully captured by the taxpayers, would it be a fair
16 implication that there's nothing for anyone else?

17 A. I think that the -- that the phrasing here
18 is not so specific. And I would point out again, as
19 I've previously stated with regard to the decisioning
20 here, the things that improved the capacity of Fannie
21 Mae and Freddie Mac to continue to operate in a sound
22 and solvent condition for the indefinite duration of